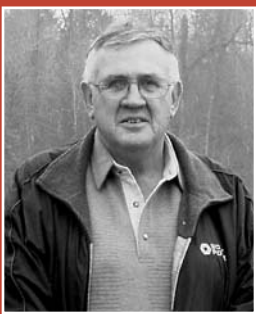


## BUSINESS REPLY MAIL

COWLITZ TRIBE  
1701 BROADWAY #192  
VANCOUVER, WA 98663-

### DEAR NEIGHBOR:



Last fall, we sent Southwest Washington residents a mailer about our plans for a Cowlitz casino resort at the I-5 interchange near La Center. We promised at the time to keep you posted on new developments, and since then much has happened.

With the help of the Mohegan Tribe, we have developed a concept for what might be on the 152-acre property. The U.S. Bureau of Indian Affairs is preparing an Environmental Impact Statement (EIS) that will be available for public comment by the end of the year. We know that traffic and the environment are concerns, and we pledge, based on the outcome of the EIS, that we will address impacts.

We've also been working with local governments, civic organizations, labor groups and others to see how the casino resort can best benefit the area. We know it will

bring in thousands of tourists and create up to 5,000 new jobs. To help local people train for the competitive-wage jobs at the casino resort, we have entered into an agreement with Clark College to provide classes, training and continuing education for potential employees.

In this mailing, we'd like to provide some facts about our Tribe and our history in Southwest Washington, and an update on activity regarding our property and plans. As always, we look forward to working with you to make the new casino resort something we can all be proud of.

Sincerely,

John Barnett  
Cowlitz Tribal Chairman

COWLITZ TRIBE  
1701 BROADWAY #192  
VANCOUVER, WA 98663



## QUICK CASINO FACTS

### Casino Resort Employment

- + 3,000-5,000 casino resort jobs, ranging from management to security to hourly wage positions

### Construction Facts (at full build-out)

- + 4,011 construction jobs
- + \$46,200 annual average salary

### Need for Jobs

- + Clark County July 2005 unemployment rate: 6.9%
- + 1.6% worse than state as a whole
- + Clark County has the 2nd highest unemployment rate in Southwest Washington after Skamania County

## THE COWLITZ CASINO RESORT

THE COWLITZ TRIBE HAS LIVED IN SOUTHWEST WASHINGTON, INCLUDING THE AREA NOW KNOWN AS CLARK COUNTY, FOR UNCOUNTED CENTURIES – SINCE LONG BEFORE COUNTIES WERE NAMED AND THEIR LINES DRAWN. TODAY, THE TRIBE CONTINUES TO MAKE HISTORY BY CREATING A SIGNATURE CASINO RESORT THAT WILL CREATE THOUSANDS OF JOBS AND ATTRACT THOUSANDS OF VISITORS TO SPEND TIME AND MONEY IN CLARK COUNTY.



Gabriela, age 9, Cowlitz Tribal Member, 2005

## THE COWLITZ TRIBE IN CLARK COUNTY

### An Ancient Lineage Alive Today

The Cowlitz Tribe has lived, fished and hunted across a broad swath of Southwest Washington, including the area now called Clark County, since time immemorial. Our Tribe's historical connections to Clark County have been well documented in proceedings before the Bureau of Indian Affairs and the Indian Claims Commission.

Some examples include:

- From the earliest descriptions of the Cowlitz, there were records of settlements and/or camps along the Lewis River, which runs a mile from our property.
- In 1813-14, Cowlitz warriors did battle with the Multnomah Chinookan chief, Casino, at the mouth of the Willamette near present day Vancouver, Washington.
- Cowlitz Chief Schannaway competed with the Chinookan band for control of trade at Vancouver in the 1820s.
- There is written testimony from 1834 about a Cowlitz village near the mouth of the Lewis River.
- Between 1820 and 1850, the Cowlitz were present on the Columbia, both north and south of the Cowlitz River, where they intermarried with the Chinookan people in the area.
- Beginning with the first federal census in 1850, Cowlitz have been recorded as living in Clark County.
- In 1919, a federal roll documented Cowlitz members living in Clark County (and even further south into Oregon).

## REPORTS FROM CONNECTICUT

### Clark County Officials Praise Mohegan Sun

Nothing is better than first-hand experience. Officials from Clark County agencies have been visiting the Mohegan Sun and surrounding communities to learn how our partners in the casino/resort project conduct themselves. Here's what they reported:

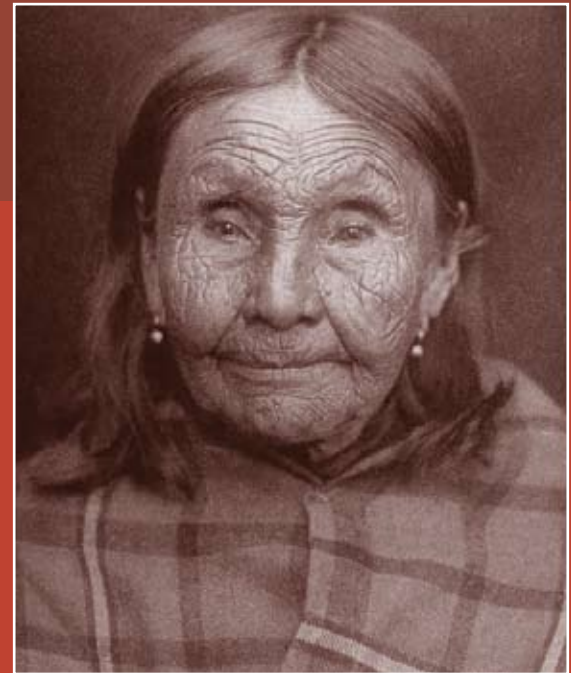
"Both the Connecticut State Police and the Mohegan Tribal Police characterize their working relationship as positive."

"The Mohegan Tribe attempts to balance profitability with security, but has taken a stringent approach to those who act out."

"The Mohegan Tribal Council and the towns of Uncasville and Preston have positive working relationships. The First Selectmen [elected officials] of both towns described the Mohegans as community partners."

"The Selectmen indicated that the Mohegan Tribe has worked hard to mitigate true impacts caused by their development, and that they will pay more than their fair share to make things right."

*Report presented to the Intergovernmental Roundtable by a law enforcement group, including Sheriff Garry Lucas.*



Kaktamah, Cowlitz Tribal Member, 1912

"I don't see it as a detriment to the community," said Joe Melroy, a Port of Ridgefield commissioner who visited [business owners near the Mohegan Sun in] Connecticut with several other officials from Ridgefield and La Center. "I actually think it will improve things here."

"I did not see a lot of the things I was told I was going to see," said Ridgefield Mayor Gladys Doriot. She recalled people opposed to the Cowlitz casino telling her the big casinos would shut down all businesses in the area.

*Vancouver Columbian, Thursday, April 14, 2005*

## FREQUENTLY ASKED QUESTIONS

**Q. Will the new casino really be as big as the MGM Grand in Las Vegas like some people are saying?**

**A.** Not by a long shot. It will have a comparable amount of gaming space to other casinos in the Northwest, such as the Tulalip, Muckleshoot and Chinook Winds casinos – or about the same space as the Salmon Creek Fred Meyers.

**Q. Will the Cowlitz Casino Resort pay its fair share for local services?**

**A.** The Cowlitz Tribal Government has voluntarily agreed to compensate the County and local districts in lieu of property taxes, will pay all fees and mitigation costs of its development and will reimburse local governments for services, such as law enforcement and schools.

**Q. What will you do to address traffic impacts?**

**A.** We have committed to helping fund traffic improvements, including the reconstruction of the I-5/La Center Interchange. It's important to remember that patrons and employees will come to the resort at varying times in the day, not

necessarily during rush hour, so impact to traffic will be spread out. But in any case we will address traffic concerns as revealed in the EIS.

**Q. Will the public get a chance to comment on the EIS?**

**A.** Yes. The Draft EIS is expected to be released by the end of the year, and the public will have ample time to comment on the document.

**Q. Will the casino and resort use local vendors and service providers?**

**A.** The Tribe has developed a "buy local first" policy, meaning that, wherever feasible within the project, we will use local vendors and service providers as one way to share the economic benefits of the casino and resort.

**Q. What do I do if I'm interested in a job at the casino/resort or want to serve as a vendor or service provider?**

**A.** Fill out the attached card and indicate your area of interest or go to [www.cowlitzcasino.com](http://www.cowlitzcasino.com) and click Contact Us for further information.



## SEND US YOUR THOUGHTS

The Cowlitz Tribe wants to keep in touch with our neighbors here in Southwest Washington. Please take a moment to fill out and return this card. It will help us as we go forward to realize the exciting opportunities that our property in Clark County presents.

- Yes!  I want to help the Cowlitz Tribe and its casino/resort project.  
 I am interested in a job opportunity at the casino/resort.  
 I am interested in becoming a vendor or service provider to the casino/resort project.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

For more information:

**VISIT OUR WEB SITE AT [WWW.COWLITZCASINO.COM](http://WWW.COWLITZCASINO.COM)**